



COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

Terence R. McAuliffe
Governor

Maurice Jones
Secretary of
Commerce and Trade
Jay W. DeBoer
Director

**VIRGINIA REAL ESTATE BOARD
EDUCATION COMMITTEE MEETING REPORT**

The Real Estate Board Education Committee met on Wednesday, July 13, 2016, at 2:00 p.m. at the Department of Professional & Occupational Regulation in Richmond.

Committee Members present: Sandee Ferebee, Chair
Lynn Grimsley
Lee Odems

Staff Members present: Jeffrey Williams, Board Administrator
Jay DeBoer, Director

The meeting was called to order by Chairperson Ferebee at 2:06 p.m.

A motion was made and approved unanimously to move the public comment to beginning of each meeting in the future and to approve the agenda.

One provider asked a question about payment processing during the public comment.

The following items were discussed:

The use of pre-license instructors who are NOT certified by the Board.

The Board received a pre-license broker course application that listed 9 instructors, 4 of whom were not certified to teach a pre-license course. The Board previously approved the course for CE with the same instructors; however, the committee decided to approve the course on the condition that all its instructors be certified. The educational provider was in attendance at the committee meeting and agreed to submit pre-license instructor applications for the uncertified instructors.

Offering 15 hours of pre-license credit for attending only a portion of an approved 60 hour course.

The Board has only approved 1 pre-license education course for 15 hours of credit. Many individuals who are getting licensed by reciprocity or who were licensed when salespersons only needed 45 hours of pre-license education often times need another 15 hours of pre-license education. In the past, the Board has accepted a letter from 2 education providers who offer a 60 hour pre-license course stating that a person has

attended 15 hours of a 60 hour approved course. Additional providers are starting to do this. The committee decided to honor letters from the two providers from whom it accepted in the past until the next Board meeting, if the letter states that all topics required by the Board's regulation were covered. However, the Board will not accept any letters after September 7, 2016, the date of the next Board meeting. Since the Board has no way to determine what portion of a 60 hour course is being taught in these instances, after September 7, 2016, it will only accept 15 hours from a Board approved 15 hour pre-license course.

Modifying the Additional Instructor for CE/PLE application.

Mr. Williams proposed modifications to the additional instructor application. The goal is to help the committee members more efficiently compare an instructor's experience and expertise to the course's content. When new applications are published, the older version of the application is accepted for at least 30 days.

Electronic Proctoring

An educational provider asked the Board to approve the use of electronic proctoring. A representative from the provider presented information to the committee on the process. Committee members asked pertinent questions related to access and security. The committee is recommending to the Board that the provider be allowed to implement this process for pre-license education. Future education providers who would like to implement electronic proctoring will have their process reviewed on a case-by-case basis when the first course application is received from a provider.

Brokers from other states applying to be a salesperson in Virginia.

North Carolina has been the only state where a broker, and only a "provisional broker," can apply to be salesperson in Virginia by reciprocity. The committee discussed the pros and cons of allowing brokers from other states, and "full" brokers from North Carolina, the option of applying for a salesperson license in Virginia. After much discussion, the committee recommends all brokers from any state be allowed to apply as a salesperson in Virginia by reciprocity. This means that if a broker from another state wants to be a salesperson in Virginia, he or she would still have to provide evidence of completing 60 hours of equivalent salesperson pre-license education, but ONLY have to take the state portion of the salesperson examination.

The Committee next considered the education applications on the meeting agenda.

The following actions were taken:

- A. Three proprietary school applications were reviewed and approved.
 1. 0211001180 – PDH Academy, LLC, Pewaukee, WI
 2. 0211001181 – World Class Realty School of Real Estate, LLC, Virginia Beach, VA
 3. 0211001182 – First American Title Insurance Company, Chantilly, VA

- B. Seventy two continuing education course applications were reviewed; of these courses:

One previously-approved application for a continuing education course offered by an approved school was considered and approved.

1. 0214021399 Ethics and Standards of Conduct

Fifty three original applications for continuing education courses offered by approved schools were considered. Fifty two of these course applications were approved. One application was not approved because it did not meet the criteria for continuing education content.

Courses listed below were approved unless noted otherwise.

1. 0214021348 – Real Estate Safety: Protect Yourself and Your Client, 3 hours Real Estate Related, McKissock, LLC
2. 0214021351 - The Nuts and Bolts of a Like-Kind Exchange, 2 hours Real Estate Related, NRVAR
3. 0214021356 - “Foreclosures In Virginia: “Everything You Wanted To Know But Were Afraid To Ask”, 1 hour Real Estate Related, Alpha College of Real Estate
4. 0214021374 Eminent Domain, 1 hour Ethics and Standards of Conduct, 6 hours Legal Updates, 7 hours Real Estate Related, CLE International
5. 0214021391 - Understanding Credit and Improving Credit Scores: What You Need Know V3.0 (On-line), 3 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
6. 0214021392 - Real Estate Safety: Protect Yourself and Your Clients (On-line), 3 hours Real Estate Related, McKissock, LLC
7. 0214021393 Finding Your Focus: Niche Marketing for Real Estate (On-line), 3 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
8. 0214021411 How to Make Green Your Competitive Advantage, 3 hours Real Estate Related, Kirks Institute
9. 0214021423 Business Planning Clinic, 8 hours Broker Management, Blue Ridge Real Estate School
10. 0214021424 Real Estate Investing: Beyond the Basics, 4 hours Real Estate Related, McKissock, LLC
11. 0214021425 Overcoming NIMBYism (Not in My Backyard) Challenges, 2 hours Real Estate Related, RAR
12. 0214021429 SRSE Designation Course (Senior Real Estate Specialist), 8 hours Real Estate Related, Peninsula Real Estate School
13. 0214021433 Accredited Buyer Representative Designation Course, 2 hours Real Estate Agency, 2 hours Real Estate Contracts, and 10 hours Real Estate Related, Peninsula Real Estate School
14. 0214021434 The Virginia Residential Property

- Disclosure Act & Lead Disclosure Rule, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC
- 15.0214021435 The Virginia Residential Property Disclosure Act & Lead Disclosure Rule, 2 hours Broker Management, Cindy Bishop Worldwide, LLC
 - 16.0214021436 Renovation Loan Sales Strategy, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC
 - 17.0214021441 RESPA, CFPB & How They Affect Licensees and New Virginia Laws (Eff. 07/01/2016), 1 hour Real Estate Related, The Settlement Group Real Estate School
 - 18.0214021442 Multiple Offers, 1 hour Real Estate Contracts, Towne Realty School of Real Estate
 - 19.0214021443 Multiple Offers, 1 hour Broker Management, Towne Realty School of Real Estate
 - 20.0214021444 Real Estate Law & Board Regulations, 2 hours Broker Management, Cindy Bishop Worldwide, LLC
 - 21.0214021445 Real Estate Law & Board Regulations, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC
 - 22.0214021446 Handling the Short Sale, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC
 - 23.0214021447 Handling the Short Sale, 2 hours Broker Management, Cindy Bishop Worldwide, LLC
 - 24.0214021449 Property Management and Managing Risk V5.0, 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. dba REcampus.com
 - 25.0214021458 Agency for Property Managers/Leasing Agents, 1 hour Real Estate Agency, VAR
 - 26.0214021459 Risk Management for Virginia Real Estate Agents, 3 hours Legal Updates, Cindy Bishop worldwide, LLC
 - 27.0214021461 Recent Trends in Real Estate Fraud and Fraud Prevention, 1 hour Real Estate Related, Fidelity National Title Group
 - 28.0214021462 Sustainable Housing and Building Green: What Agents Should Know V3.0, 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. dba REcampus.com
 - 29.0214021463 Red Flags: Property Inspection Guide V5.0, 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. dba REcampus.com
 - 30.0214021464 Property and Condominium Owner Association Rules and Oversight in Virginia, 1 hour Broker Management, Cindy Bishop Worldwide, LLC
 - 31.0214021465 Property and Condominium Owner Virginia, 1 hour Real Estate Related, Cindy Bishop Worldwide, LLC
 - 32.0214021467 Good Intentions but Risky Results: Balancing Client Interests and Legal and Ethical Obligations, 1 hour Legal Updates, VAR
 - 33.0214021478 The Total Test Fit, 2 hours Real Estate, Fanelli McClain Inc.
 - 34.0214021479 Legal Updates & Emerging Trends (Correspondence), 1 hour Legal Updates, Potomac Real Estate School

- 35.0214021480 Landlord Tenant Questions and Answers, 3 hours Legal Updates, FutureLaw, LLC
- 36.0214021481 VRLTA plus Advertising and Recovery Fund, 2 hours Broker Management, Cindy Bishop Worldwide, LLC
- 37.0214021482 VRLTA plus Advertising and Recovery Fund, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC
- 38.0214021483 2016 New Laws, 1 hour Legal Updates, VAR
- 39.0214021484 2016 New Laws, 1 hour Broker Management, VAR
- 40.0214021485 The American With Disabilities Act, Hoarding & Legal Updates With Flood Content: What You Should Know, 2 hours Fair Housing, and 1 hour Legal Updates, Henderson Professionals Development Seminars
- 41.0214021486 The Tax Impact of Residential Real Estate Investment, 2 hours Real Estate Related, VAR
- 42.0214021487 Renovation Financing, 2 hours Real Estate Related, WAAR
- 43.0214021488 Renovation Financing, 4 hours Real Estate Related, WAAR
- 44.0214021489 Renovation Financing, 3 hours Real Estate Related, WAAR
- 45.0214021490 Fair Housing Open Doors, 2 hours Fair Housing, CVSRE
- 46.0214021491 Risk Management, 4 hours Broker Management, Coldwell Banker Residential Brokerage
- 47.0214021514 2016 VRLTA and Current Legislative Issues, 3 hours Legal Updates, VAR
- 48.0214021515 2016 VRLTA and Current Legislative Issues, 3 hours Broker Management, VAR
- 49.0214021517 Comparison of Agency Laws, 1 hour Real Estate Related, GCAAR
- 50.0214021518 Agency Disclosure in the "Real World", 2 hours Real Estate Related, GCAAR
- 51.0214021519 Understanding the Buyer, 3 hours Real Estate Related, GCAAR
- 52.0214021520 Law Update with Flood, 3 hours Legal Updates, William E Wood & Associates Real Estate Academy
53. 0214021512 Defective Chinese Drywall and Mold, 2 **(Not approved – did not meet the criteria for continuing education elective content)**

Eighteen original applications for continuing education courses offered by "pending approval" schools were considered. All eighteen of these course applications were approved.

1. 0214021379 Broker Management: Analyzing the Financial Aspects (On-line), 4 hours Broker Management, PDH Academy, LLC
2. 0214021378 Real Estate Agent Safety (On-line), 3

- hours Real Estate Related, PDH Academy, LLC
3. 0214021381 Broker Management Establish and Maintain a Successful Brokerage (Online), 4 hours Broker Management, PDH Academy, LLC
 4. 0214021382 Real Estate Ethics & Conduct (Online), 3 hours Ethics and Standards of Conduct, PDH Academy, LLC
 5. 0214021383 Real Estate Finance (On-line), 3 hours Real Estate Related, PDH Academy, LLC
 6. 0214021384 VA Laws, Agency, and Contracts, 1 hour Legal Updates (On-line), 1 hour Real Estate Agency, and 1 hour Real Estate Contracts, PDH Academy, LLC
 7. 0214021385 Green Housing Essentials (On-line), 3 hours Real Estate Related, PDH Academy, LLC
 8. 0214021386 Green Housing Essentials 3 hours Real Estate Related, PDH Academy, LLC
 9. 0214021387 Broker Management: Establish & Maintain a Successful Brokerage, 4 hours Broker Management, PDH Academy, LLC
 10. 0214021388 Double Trouble: Antitrust & Misrepresentation, 3 hours Real Estate Related, PDH Academy, LLC
 11. 0214021389 Fair Housing Made Easy, 3 hours Fair Housing, PDH Academy, LLC
 12. 0214021390 Fair Housing Made Easy (On-line), 3 hours Fair Housing, PDH Academy, LLC
 13. 0214021394 Real Estate Safety, 3 hours Real Estate Related,
 14. 0214021395 Broker Management: Analyzing the Financial Aspects , 4 hours Broker Management, PDH Academy, LLC
 15. 0214021396 Real Estate Ethics and Conduct , 3 hours Ethics and Standards of Conduct, PDH Academy, LLC,
 16. 0214021397 Real Estate Finance , 3 hours Real Estate Related, PDH Academy, LLC
 17. 0214021398 VA Laws, Agency, and Contracts, 1 hour Legal Updates, 1 hour Real Estate Agency, and 1 hour Real Estate Contracts, PDH Academy, LLC
 18. 0214021380 Double Trouble Antitrust and Misrepresentation (Online), 3 hours Real Estate Related, PDH Academy, LLC

C. Nineteen post license education course applications were reviewed; of these courses:

Nine previously-approved applications for post license education courses offered by approved schools were considered and approved.

1. 0214021403 Virginia Post-Licensing: Real Estate Law and Board Regulations v1.1, 8 hours Real Estate Law and Board Regulations, Kirks Institute (Jerry L. Kirks)

2. 0214021450 Virginia Post-Licensing: Real Estate Law and Board Regulations V2.0 (On-line), 8 hours Real Estate Law and Board Regulations, Kaplan Real Estate Schools, (F.A. Dan Daniels)
3. 0214021451 Virginia Post-Licensing: Risk Management V2.0 (Online), 3 hours Risk Management, Kaplan Real Estate Schools, (F.A. Dan Daniels)
4. 0214021452 Virginia Post-Licensing: Current Industry Issues and Trends V2.0 (On-line), 2 hours Current Industry Issues and Trends, Kaplan Real Estate Schools, (F.A. Dan Daniels)
5. 0214021453 Virginia Post-Licensing: Ethics and Standards of Conduct V2.0 (On-line), 3 hours Ethics and Standards of Conduct, Kaplan Real Estate Schools, (F.A. Dan Daniels)
6. 0214021454 Virginia Post-Licensing: Fair Housing V2.0 (On-line), 2 hours Fair Housing, Kaplan Real Estate Schools, (F.A. Dan Daniels)
7. 0214021455 Virginia Post-Licensing: Contract Writing V3.0 (On-line), 6 hours Contract Writing, Kaplan Real Estate Schools, (F.A. Dan Daniels)
8. 0214021456 Virginia Post-Licensing: Agency Law V2.0 (On-line), 3 hours Agency Law, Kaplan Real Estate Schools, (F.A. Dan Daniels)
9. 0214021457 Virginia Post-Licensing: Escrow Requirements V2.0 (On-line), 3 hours Escrow Requirements, Kaplan Real Estate Schools, (F.A. Dan Daniels)

Ten original applications for post license education courses offered by approved schools were considered. Nine of the course applications were approved. One was not approved because it did not meet the criteria for post license education content.

1. 0214021352 - The Nuts and Bolts of a Like-Kind Exchange, 2 hours Current Industry Issues and Trends, NRVAR (duplicate CE # 2)
2. 0214021402 – Real Estate Laws & Board Regulations and Required Disclosures, 8 hours Real Estate Laws & Board Regulations, Peninsula Real Estate School
3. 0214021426 Overcoming Nimbyism (Not In My Backyard) Challenges, 2 hours Current Industry Issues and Trends, RAR (duplicate CE # 11)
4. 0214021437 Renovation Loan Sales Strategy, 2 hours Current Industry Issues and Trends, Cindy Bishop Worldwide, LLC (duplicate CE # 16)
5. 0214021448 Handling the Short Sale, 2 hours Current Industry Issues and Trends, Cindy Bishop Worldwide, LLC (duplicate CE # 22 and 23)
6. 0214021460 Risk Management for Virginia Real Estate Agents, 3 hours Risk Management, Cindy Bishop Worldwide, LLC (duplicate CE # 26)
7. 0214021492 The Tax Impact of Residential Real

- Estate Investments, 2 hours Current Industry Issues and Trends, VAR (duplicate CE # 41)
8. 0214021493 Renovation Financing, 2 hours Current Industry Issues and Trends, WAAR (duplicate CE # 42, 43, and 44)
 9. 0214021513 Defective Chinese Drywall and Mold, 2 hours Current Industry Issues and Trends, MBH Settlement Group, LC (duplicate CE # 47) **(Not approved – did not meet the criteria for post license education content)**
 10. 0214021524 Ethics and Standards of Conduct, 3 hours Ethics and Standards of Conduct, Blue Ridge Real Estate School

- D. Thirteen pre-licensing instructor applications were reviewed. Eight of these applications were approved. Two applications were not approved, but will be returned with a request for more information. Three applications were not approved because the applicants do not have the required qualifications.

Instructors listed below were approved unless noted otherwise.

1. 0230001376 - Daniel Patrick Sprouse – experience (Principles) **(Application returned – more information needed)**
2. 0230001377 - Theodore Theologis – experience, VA State Bar Member Practicing RE Law (Principles, Finance, Brokerage, Law)
3. 0230001379 – Sandra Jean Pierce – experience, Professional designation (Principles)
4. 0230001380 – Beth Anne Pretty – waiver (Principles) **(Not approved – did not meet the qualifications)**
5. 0230001381 - Jesse Radha Devamithran - experience, Professional designation (Principles)
6. 0230001382 - William Bryce Lunsford – experience, education (Principles)
7. 0230001383 - Patricia M Lunsford – waiver, Teaching Credential or Certificate (Principles) **(Not approved – did not meet the qualifications)**
8. 0230001384 - Evelyn Marie Wagner – waiver (Principles)
9. 0230001385 - Eugene A Graves – waiver (Principles)
10. 0230001386 - Penelope Jane Clark – waiver (Principles) **(Not approved – did not meet the qualifications)**
11. 0230001387 - Margaret Callaway Ramsey - experience, Professional designation (Principles)
12. 0230001388 - Charlene Mckee Winter – waiver (Principles) **(Application returned – more information needed)**
13. 0230001389 - Preston Alphonso Mason - waiver (Principles)

- E. Three pre-license education course applications offered by approved schools were reviewed. One was approved pending the receipt of additional information. The two other applications were approved.

1. 0214021428 GRI (Graduate , Realtor Institute), 45 hours Broker Other Real Estate Related, VAR **(Approved pending receipt of additional information)**
2. 0214021522 60 hours Salesperson Principles and Practices of Real Estate (Classroom), First Decision Realty School
3. 0214021523 60 hours Salesperson Principles and Practices of Real Estate (Classroom), Henderson Professionals Development Seminars

F. One hundred ninety six continuing and post license education instructor applications to teach previously-approved continuing and post license education courses were considered. One hundred six were approved. One application will be returned for more information. Eighty nine were not approved because the applicants do not have the required qualifications.

Instructors listed below were approved unless noted otherwise.

1. Tina LePoer – 0214018907/0214018967 (Understanding the 1031 Tax Exchange), 0214018909 (Understanding the 1031 Tax Exchange), Alpha College of Real Estate
2. Earl L. Martin – 0214017757 (Fair Housing)
0214017758 (Current Industry Issues and Trends)
0214017759 (Ethics Training for Today's Real Estate Agent),
0214017922 (VA Agency Law), 0214017926 (Risk Management),
0214017957 (Contract Preparation), 0214018003 (Escrow Requirements), 0214021072 (Real Estate Laws and Board Regulations), American School Of Real Estate Express LLC.
3. Alyssa Sobecki, 0214014571 (Everything You Wanted to Know about Residential Finance), Champion University
(Not approved – instructor's qualifications/experience not applicable or sufficient)
4. Tina Chiapetta – 0214014243 (Everything You Wanted to know about Title Insurance), Champion University
5. David J. Oliverio – 0214021287/0214021288 (Appraisal Know How 1, 2, 3), Cindy Bishop Worldwide
6. John A Kaila – 0214019849/0214019876/0214019848 (Understanding Escrow Requirements),
0214020639/0214019632 (Eliminating Legal Speed Bumps), Cindy Bishop Worldwide LLC
7. Charles Leonard Jr. – 0214020509/0214020510 (The Power of VA Lending), 0214019812/0214019813I (Targeting & Services 1st Time Homebuyers), Cindy Bishop Worldwide LLC
8. Scott Livingston and Elizabeth McElroy – 0214018427/0214018461 (Financing Workshop), 0214019812/ 0214019813 (Targeting & Serving First Time Homebuyers), 0214019622/ 0214019624 (203k Renovation Loans), 0214020509/0214020510 (The Power of VA Lending), 0214020471/0214020472 (Listing Tools Masters Use), Cindy Bishop Worldwide
9. Francine L Wright – 0214018441/0214018462 (Fair Housing),
0214019592/0214018679 (Ethics and Standards of Conduct),

- 0214018278/0214018282 (Virginia Agency Law), Cindy Bishop
Worldwide LLC
10. Lee Renee McGinnis – 0214018889 (Broker Supervision & Escrow Management), 0214018992 (Broker Risk Management), 0214019162/0214020608 (Risk Management), 0214018989/0214020618 (Escrow Management), DAAR
 11. Bill Battaile - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC
(Not approved – course not approved)
 12. Richard Beard - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC
(Not approved – course not approved)
 13. Phillip Blake - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC
(Not approved – course not approved)
 14. Christina Burton - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC
(Not approved – course not approved)
 15. Andrew DiPaola - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC
(Not approved – course not approved)
 16. Angela C. Eastman - 0214020822 (Living the Dream-Simple Steps To Avoiding Problem), MBH Settlement Group LC
 17. Angela C. Eastman – 0214018647 (203(k) Education for Renovation), MBH Settlement Group, LC
 18. Angela C. Eastman – 0214020031/0214020039 (2015 Residential Sales Contract (Virginia) Addenda), MBH Settlement Group, LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
 19. Angela C. Eastman – 0214019089/0214019097 (A Mock Settlement), MBH Settlement Group LC
 20. Angela C. Eastman – 0214020797/0214020826 (Advanced Title Insurance Issues), MBH Settlement Group LC
 21. Angela C. Eastman – 0214014353/0214017988 (Agency Demystified), MBH Settlement Group, LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
 22. Angela C. Eastman – 0214015509 (Agent Duties and Disclosure), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
 23. Angela C. Eastman – 0214017124/0214020041 (Bankruptcy and Foreclosure), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
 24. Angela C. Eastman – 0214018663 (Clearing Title to a Commission Check), MBH Settlement Group LC
 25. Angela C. Eastman – 0214014351 (Closing Real Estate Sales in Virginia), MBH Settlement Group LC
 26. Angela C. Eastman – 0214020035/0214020042 (Compulsory 2015 Contract Crash Course), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**

27. Angela C. Eastman – 0214021197 (Congratulations You Got A Listing!), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
28. Angela C. Eastman – 0214020803/0214020824 (Contracts with Escalators), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
29. Angela C. Eastman – 0214020798/0214020827 (Death, Divorce and Bankruptcy), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
30. Angela C. Eastman – 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group, LC (course is pending Board approval) **(Not approved – course not approved)**
31. Angela C. Eastman – 0214020278 (Earnest Money Deposits), MBH Settlement Group LC
32. Angela C. Eastman – 0214018768/0214018727 (Escrow Requirements), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
33. Angela C. Eastman – 0214014518/0214017618 (Ethics for Real Estate Agents), MBH Settlement Group LC
34. Angela C. Eastman – 0214020801 (Excellence in Profession), MBH Settlement Group LC
35. Angela C. Eastman – 0214019466/0214019488 (Fair Housing), MBH Settlement Group LC
36. Angela C. Eastman – 0214018665/0214018684 (Foreclosures, REOs and Short Sales- A Primer), MBH Settlement Group LC
37. Angela C. Eastman – 0214014500 (Foreclosures, REOs and Short Sales), MBH Settlement Group LC
38. Angela C. Eastman - 0214021195/0214021209 (General Escrow), MBH Settlement Group LC
39. Angela C. Eastman – 0214019829/0214019838 (HOA Restrictive Covenants & the VA Property Owners Association ACT (2015 Contract), MBH Settlement Group LC
40. Angela C. Eastman – 0214020802 (Legal Updates and Emerging Trends with Flood Content), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
41. Angela C. Eastman – 0214018901/0214018965 (Let's Inspect This A Little More Closely), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
42. Angela C. Eastman – 0214018606/0214019094 (Lien on Me), MBH Settlement Group LC
43. Angela C. Eastman – 0214015819 (Mold and Defective Chinese Drywall), MBH Settlement Group LC **(Not approved – course not approved)**
44. Angela C. Eastman – 0214021192 (Practical Guide to FIRPTA and Foreign Sellers), MBH Settlement Group LC
45. Angela C. Eastman – 0214018651 (Property Condition Disclosure in Sale Transactions), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**

46. Angela C. Eastman – 0214019679/0214019669 (Real Estate Disclosure Law in VA), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
47. Angela C. Eastman – 0214020120/0214020137(Real Estate Fraud), MBH Settlement Group LC
48. Angela C. Eastman – 0214019597/0214019599 (Real Estate Law), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
49. Angela C. Eastman – 0214020034/0214018512 (Risk Management), MBH Settlement Group LC
50. Angela C. Eastman - 0214018766 (Ten Helpful Legal Cases), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
51. Angela C. Eastman – 0214020116/0214020136 (The 2015 Loan Estimate and Closing Disclosure Statements), MBH Settlement Group LC
52. Angela C. Eastman - 0214019815/0214019836 (The New 2015 Residential Sales Contract), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
53. Angela C. Eastman – 0214018620/0214018640 (The Power of Exchange: 1031s), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
54. Angela C. Eastman – 0214014372/0214020040 (Title Insurance and Surveys), MBH Settlement Group LC
55. Angela C. Eastman – 0214020622 (To Survey or Not To Survey), MBH Settlement Group LC
56. Angela C. Eastman – 0214018653 (Transactional Red Flags-Authority to Sell), MBH Settlement Group LC
57. Angela C. Eastman – 0214020805 (Transactions Involving FHA and VA Financing), MBH Settlement Group LC
58. Angela C. Eastman – 0214020648/0214020649 (TRID-ICULOUS (TILA-RESPA Integrated Disclosure), MBH Settlement Group LC
59. Angela C. Eastman – 0214020122/0214020141 (Unconventional Transactions), MBH Settlement Group LC
60. Angela C. Eastman - 0214020028/0214020038 (Understanding the Conventional, FHA and VA Financing Addenda 2015), MBH Settlement Group LC
61. Angela C. Eastman - 0214015711 (Understanding and Using the New NVAR Well and Septic Addendum), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
62. Angela C. Eastman – 0214014294 (Understanding Deeds and Tenancy), MBH Settlement Group LC
63. Angela C. Eastman – 0214020627/0214020629 (Understanding the Residential Sales Contract), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**

64. Angela C. Eastman – 0214021199/0214021208 (VA Real Estate Law and Board Regulations), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
65. Angela C. Eastman - 0214014504/0214017614 (Why Didn't My Short Sale Close), MBH Settlement Group LC
66. Angela C. Eastman – 0214014503 (Wills, Estates and Title Issues), MBH Settlement Group LC
67. David Field - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
68. Arthur Grace - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
69. Richard Hayden - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
70. Rebecca Stanley McAnallen - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
71. Todd Mitchell - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
72. Maureen Ruthman Murphy - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
73. Ryan Stuart – 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
74. Kathleen Tate - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
75. Wing Tsang – 0214018647 (203(K) Education for Renovation), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
76. Wing Tsang – 0214020031/0214020039 (2015 Residential Sales Contract (VA) Addenda), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
77. Wing Tsang – 0214019089/0214019097 (A Mock Settlement), MBH Settlement Group LC
78. Wing Tsang – 0214018610/0214019074 (Advanced Title Insurance Issues), MBH Settlement Group LC
79. Wing Tsang - 0214014353/0214017988 (Agency Demystified), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
80. Wing Tsang – 0214015509 (Agent Duties and Disclosures), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**

81. Wing Tsang - 0214017124/0214020041 (Bankruptcy and Foreclosure), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
82. Wing Tsang - 0214018663 (Clearing Title to a Commission Check), MBH Settlement Group LC
83. Wing Tsang - 0214014351 (Closing Real Estate Sales in Virginia), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
84. Wing Tsang - 0214020035/0214020042 (Compulsory 2015 Contract Crash Course), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
85. Wing Tsang – 0214019851 (Congratulations You Got a Listing!), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
86. Wing Tsang – 0214021197 (Congratulations You Got a Listing!), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
87. Wing Tsang – 0214017584/0214020824 (Contracts with Escalators), MBH Settlement Group LC
88. Wing Tsang – 0214020798/0214020827 (Death, Divorce and Bankruptcy), MBH Settlement Group LC
89. Wing Tsang - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group, LC **(Not approved – course not approved)**
90. Wing Tsang – 0214020117 (Earnest Money Deposits), MBH Settlement Group LC
91. Wing Tsang – 0214018768/0214018727 (Escrow Requirements), MBH Settlement Group LC
92. Wing Tsang – 0214014518/0214017618 (Ethics for Real Estate Agents), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
93. Wing Tsang – 0214014292 (Excellence in Profession), MBH Settlement Group LC
94. Wing Tsang – 0214019466/0214019488 (Fair Housing), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
95. Wing Tsang – 0214014500 (Foreclosures, REOs and Short Sales), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
96. Wing Tsang – 0214018665/0214018684 (Foreclosures, REOs and Short Sales-A Primer, MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
97. Wing Tsang – 0214021195 (General Escrow), MBH Settlement Group LC
98. Wing Tsang – 0214019829/0214019838 (HOA Restrictive Covenants & the VA Property Owners Association Act (2015 Contract), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**

99. Wing Tsang – 0214020802 (Legal Updates and Emerging Trends with Flood), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
100. Wing Tsang – 0214018901/0214018965 (Let’s Inspect This A Little More Closely), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
101. Wing Tsang - 0214021189 (Let’s Inspect This A Little More Closely), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
102. Wing Tsang – 0214018606/0214019094 (Lien on Me), MBH Settlement Group LC
103. Wing Tsang – 0214018624 (Living the Dream-Simple Steps to Avoiding Problem Settlements), MBH Settlement Group LC
104. Wing Tsang – 0214015819 (Mold and Defective Chinese Drywall), MBH Settlement Group LC **(Not approved – course not approved)**
105. Wing Tsang – 0214021192 (Practical Guide to FIRPTA and Foreign Sellers), MBH Settlement Group LC
106. Wing Tsang – 0214018651 (Property Condition Disclosures in Sale Transactions), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
107. Wing Tsang – 0214019679/0214019669 (Real Estate Disclosure Law in VA), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
108. Wing Tsang – 0214020120/0214020137 (Real Estate Fraud), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
109. Wing Tsang – 0214019597/0214019599 (Real Estate Law), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
110. Wing Tsang – 0214020034/0214018512 (Risk Management), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
111. Wing Tsang - 0214018766 (Ten Helpful Legal Cases), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
112. Wing Tsang – 0214020116/ 0214020136 (The 2015 Loan Estimate and Closing Disclosure Statements), MBH Settlement Group LC
113. Wing Tsang – 0214019815/0214019836 (The New 2015 Residential Sales Contract), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
114. Wing Tsang – 0214018620/0214018640 (The Power of Exchange: 1031s), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
115. Wing Tsang – 0214014372/0214020040 (Title Insurance and Surveys), MBH Settlement Group LC
116. Wing Tsang – 0214020622 (To Survey or Not To Survey), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**

117. Wing Tsang – 0214018653 (Transactional Red Flags-Authority to Sell), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
118. Wing Tsang – 0214020805 (Transactional Involving FHA and VA Financing), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
119. Wing Tsang – 0214020648/0214020649 (TRID-ICULOUS (TILA-RESPA Integrated Disclosure), MBH Settlement Group LC
120. Wing Tsang – 0214020122/0214020141 (Unconventional Transactions), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
121. Wing Tsang – 0214015711 (Understanding and Using the New NVAR Well and Septic Addendum), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
122. Wing Tsang – 0214014294 (Understanding Deeds and Tenancy), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
123. Wing Tsang – 0214020028/0214020038 (Understanding the Conventional, FHA and VA Financing Addenda 2015), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
124. Wing Tsang – 0214020627/0214020629 (Understanding the Residential Sales Contract), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
125. Wing Tsang – 0214021199 (Virginia Real Estate Law and Board Regulations, MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
126. Wing Tsang – 0214014504/0214017614 (Why Didn’t My Short Sale Close), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
127. Wing Tsang – 0214014503 (Wills, Estates and Title Issues), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
128. Ashley Tucker – 0214018647 (203(K) Education for Renovation), MBH Settlement Group LC
129. Ashley Tucker - 0214020031/0214020039 (2015 Residential Sales Contract (VA) Addenda), MBH Settlement Group LC
130. Ashley Tucker - 0214019089/0214019097 (A Mock Settlement), MBH Settlement Group LC
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132. Ashley Tucker - 0214014353/0214017988 (Agency Demystified), MBH Settlement Group LC
133. Ashley Tucker - 0214015509 (Agent Duties and Disclosures), MBH Settlement Group LC
134. Ashley Tucker - 0214017124/0214020041 (Bankruptcy and Foreclosure), MBH Settlement Group LC

135. Ashley Tucker - 0214018663 (Clearing Title To A Commission Check), MBH Settlement Group LC
136. Ashley Tucker - 0214014351 (Closing Real Estate Sales In Virginia), MBH Settlement Group LC
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139. Ashley Tucker - 0214017584 (Contracts with Escalators), MBH Settlement Group LC
140. Ashley Tucker - 0214012832/0214019835 (Death, Divorce and Bankruptcy), MBH Settlement Group LC
141. Ashley Tucker – 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group LC **(Not approved – course not approved)**
142. Ashley Tucker - 0214020117 (Earnest Money Deposits), MBH Settlement Group LC
143. Ashley Tucker - 0214018768/0214018727 (Escrow Requirements), MBH Settlement Group LC
144. Ashley Tucker - 0214014518/0214017618 (Ethics for Real Estate Agents), MBH Settlement Group LC
145. Ashley Tucker - 0214014292 (Excellence in Profession), MBH Settlement Group LC
146. Ashley Tucker - 0214019466/0214019488 (Fair Housing), MBH Settlement Group LC
147. Ashley Tucker - 0214014500 (Foreclosures, REOS and Short Sales), MBH Settlement Group LC
148. Ashley Tucker - 0214018665/0214018684 (Foreclosures, REOS and Short Sales-A Primer), MBH Settlement Group LC
149. Ashley Tucker – 0214021195/0214021209 (General Escrow), MBH Settlement Group LC
150. Ashley Tucker - 0214019829/0214019838 (HOA Restrictive Covenants & the VA Property Owners Association Act (2015 Contract), MBH Settlement Group LC
151. Ashley Tucker - 0214018649 (Legal Updates and Emerging Trends), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
152. Ashley Tucker - 0214018901/0214018965 (Let’s Inspect This A Little More Closely), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
153. Ashley Tucker – 0214021210/0214021189 (Let’s Inspect This A Little More Closely), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
154. Ashley Tucker – 0214018606/0214019094 (Lien On Me), MBH Settlement Group LC
155. Ashley Tucker - 0214018624 (Living The Dream-Simple Steps To Avoiding Problem Settlements), MBH Settlement Group LC
156. Ashley Tucker - 0214015819 (Mold and Defective Chinese Drywall), MBH Settlement Group LC **(Not approved – course not approved)**

157. Ashley Tucker - 0214021192 (Practical Guide to FIRPTA and Foreign Sellers), MBH Settlement Group LC
158. Ashley Tucker - 0214018651 (Property Condition Disclosures in Sale Transactions), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
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161. Ashley Tucker – 0214019597/0214019599 (Real Estate Law), MBH Settlement Group LC
162. Ashley Tucker - 0214020034/0214018512(Risk Management), MBH Settlement Group LC
163. Ashley Tucker - 0214018766 (Ten Helpful Legal Cases), MBH Settlement Group LC
164. Ashley Tucker - 0214020116/0214020136 (The 2015 Loan Estimate and Closing Disclosure Statements), MBH Settlement Group LC
165. Ashley Tucker – 0214019815/0214019836 (The New 2015 Residential Sales Contract), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
166. Ashley Tucker - 0214018620/0214018640 (The Power of Exchange: 1031s), MBH Settlement Group LC
167. Ashley Tucker - 0214014372/0214020040 (Title Insurance and Surveys), MBH Settlement Group LC
168. Ashley Tucker – 0214018750 (To Survey or Not To Survey), MBH Settlement Group LC
169. Ashley Tucker - 0214018653 (Transactional Red Flags-Authority to Sell), MBH Settlement Group LC
170. Ashley Tucker – 0214014492 (Transactional Involving FHA and VA Financing), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
171. Ashley Tucker – 0214020648/0214020649 (TRID-ICULOUS (TILA-RESPA Integrated Disclosure), MBH Settlement Group LC
172. Ashley Tucker - 0214020122/0214020141 (Unconventional Transactions), MBH Settlement Group LC
173. Ashley Tucker – 0214015711 (Understanding and Using The New NVAR Well and Septic Addendum), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
174. Ashley Tucker – 0214014294 (Understanding Deeds and Tenancy), MBH Settlement Group LC
175. Ashley Tucker – 0214020028/0214020038 (Understanding the Conventional, FHA and VA Financing Addenda 2015), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**
176. Ashley Tucker – 0214019828/0214019837 (Understanding the Residential Sales Contract), MBH Settlement Group LC **(Not approved – instructor’s qualifications/experience not applicable or sufficient)**

177. Ashley Tucker - 0214021199/0214021208 (VA Real Estate Law and Board Regulations), MBH Settlement Group LC
178. Ashley Tucker – 0214014504/0214017614 (Why Didn't My Short Sale Close), MBH Settlement Group LC
179. Ashley Tucker - 0214014503 (Wills, Estates and Title Issues), MBH Settlement Group LC
180. Daniel Watson - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
181. Jessica Youngs - 0214021512/0214021513 (Defective Chinese Drywall and Mold), MBH Settlement Group. LC **(Not approved – course not approved)**
182. Jennifer T. Wexton – 0214020202/0214020204/0214020203 (Estates, Wills & Trusts), NVAR
183. Kellye Curtis Clarke – 0214019117/0214019129 (Fair Housing), 0214014676 (Tax Matters In Real Estate Sales), 0214015443 (Fair Housing), 0214016931
 (The Code of Ethics and Standards Of Practice For Real Estate*), 0214016926 (How To Help Clients Avoid Foreclosure), 0214020554 (2015 Virginia Real Estate Law), 0214014947
 (Negotiation 101: The Psychology Of The Deal*), 0214020739 (Buyer Beware And Disclosure Law In Virginia), 0214018771 (Short Sales, Reo Sales and Some Related Tax Issues), 0214016945 (Living Trusts in Real Estate), 0214016816 (Title Insurance Basics: What Is It and How It Works), 0214016935(The Closing Process), 0214016929 (Virginia Residential Property Disclosure), 0214021101 (Contract Review -A Tale of Two Contracts (Updated 2011), 0214015615 (Selected Issues in Agency Law in Virginia), 0214020741 (Current Legal Issues & Ethical Pitfalls), 0214020740 (Deeds of Conveyance), 0214020742 (Preparing Tor Success: Keeping Issues from Becoming Problems*), 0214020738 (Handling Sales Of Properties In Decedent's Estates), 0214014348 (Surveys and Easements- Mapping Out an Approach*), 0214021289 (FIRPTA Requirements in Real Estate Transactions), 0214014650 (Renovation Financing), 0214014649 (Closing With A Twist (Non Standard Transactions), 0214014675 (Using Tax Deferred Exchanges to Increase Buying Power), 0214018991 (Property Owners' & Condominium Owners 'Associations: How They Work and What You Need To Know), 0214018775 (Special Contracts and Seller Financing), 0214019116/0214019128 (Current Industry Issues & Trends*), 0214020755 (Real Estate Law & Board Regulations), 0214019852 (2015 Real Estate Sales Contract*), 0214020123 (Know Before Au Owe: The New Industrial Forms), 0214020749 (Know Before Au Owe: The New Industrial Forms), 0214019118/0214019130 (Virginia Agency Law), 0214021105 (Ethics and Standards Of Conduct), 0214021290 (The Agent Did What? A Focus on Contract Language

within the NVAR Regional Sales Contract), THE RGS TITLE REAL ESTATE ACADEMY

(Application returned – more information needed documenting instructors qualification to teach courses marked with *)

184. Amy Trumbull – 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021326/0214021320 (RI 504: Working with Buyers), 0214021335 (RI 505: Working with Sellers), VAR
185. Dan Daniels - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021334 (RI503: Business Planning); 0214021326/0214021320 (RI504: Working with Buyers); 0214021335 (RI505: Working with Sellers); 0214021327/0214021336/0214021337 (RI506: Risk Management); 0214021328/0214021338/0214021339 (RI507: Ethics and Professional Responsibility); 0214021329/0214021340 (RI508: Virginia Law and Regulations), VAR
186. Douglas Wolfe – 0214021324/0214021332 (RI 501: Agency In Virginia), 0214021334 (RI 503: Business Planning), 0214021327/0214021336/0214021337 (RI 506: Risk Management), 0214021329/0214021340 (RI 508: Real Estate Law and Virginia Regulations), VAR
187. Florence Daniels – 0214021324/0214021332 (RI 501: Agency in Virginia); 0214021325/0214021333 (RI 502: Sales Contracts); 0214021326/0214021320 (RI 504: Working with Buyers); 0214021335 (RI 505: Working with Sellers); 0214021327/0214021336/0214021337 (RI 506: Risk Management); 0214021328/0214021338/0214021339 (RI 507: Ethics and Professional Responsibility); 0214021329/0214021340 RI 508: Virginia Law and Regulations), VAR
188. Jeff Wu - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021334 (RI503: Business Planning); 0214021326/0214021320 (RI504: Working with Buyers); 0214021335 (RI505: Working with Sellers); 0214021327/0214021336/0214021337 (RI506: Risk Management); 0214021328/0214021338/0214021339 (RI507: Ethics and Professional Responsibility); 0214021329/0214021340 (RI508: Virginia Law and Regulations), VAR
189. Kevin McGrath - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021334 (RI 503: Business Planning), 0214021326/0214021320 (RI 504: Working with Buyers). VAR
190. Larry Anderson - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021334 (RI503: Business Planning); 0214021326/0214021320 (RI504: Working with Buyers); 0214021335 (RI505: Working with Sellers); 0214021327/0214021336/0214021337 (RI506: Risk Management); 0214021328/0214021338/0214021339 (RI507: Ethics and Professional Responsibility); 0214021329/0214021340 (RI508: Virginia Law and Regulations), VAR

191. LeRoy Houser - 0214021334 (R1 503: Business Planning)
0214021326/0214021320 (RI 504: Working with Buyers)
0214021335 (RI 505: Working with Sellers), VAR
192. Michael Guthrie – 0214021325/0214021333 (RI 502:
Sales Contracts), VAR
193. Micki Lyons - 0214021324/0214021332 (RI 501: Agency in Virginia),
0214021325/0214021333 (RI 502: Sales Contracts),
0214021327/0214021336/0214021337 (RI506: Risk Management),
0214021328/0214021338/0214021339 (RI507: Ethics and
Professional Responsibility), VAR
194. Tracy Comstock - 0214021324/0214021332 (RI 501: Agency in Virginia),
0214021325/0214021333 (RI 502: Sales Contracts), 0214021334
(RI503: Business Planning); 0214021326/0214021320 (RI504:
Working with Buyers); 0214021335 (RI505: Working with Sellers);
0214021327/0214021336/0214021337 (RI506: Risk Management);
0214021328/0214021338/0214021339 (RI507: Ethics and
Professional Responsibility); 0214021329/0214021340 (RI508:
Virginia Law and Regulations), VAR
195. Joseph E. Singleton (Win), 0214021324/0214021332 (RI
501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales
Contracts), 0214021326/0214021320 (RI 504: Working with Buyers),
VAR
196. Suzanne Blasinsky – 0214020762 (Law Update: Flood Zones & the
National Flood Insurance Program), William E. Wood

G. There was no other business.

The meeting adjourned at 5:23 p.m.